MarketAdvisoryCouncil

#### **Guus Pastoor**

- President of the Market Advisory Council
- President of AIPCE
- Chairman of the General Assembly of the North Sea Advisory Council

# The EU Fish Market

### A major market for seafood



EU is the top trader of fishery and aquaculture products in the world in value

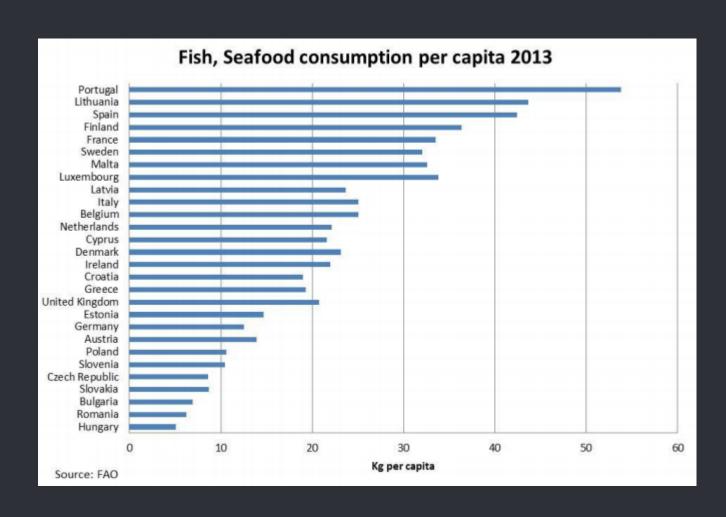
## **EU Fish Consumption**

EU consumers spent 54 billion euro for buying fisheries and aquaculture products in 2015

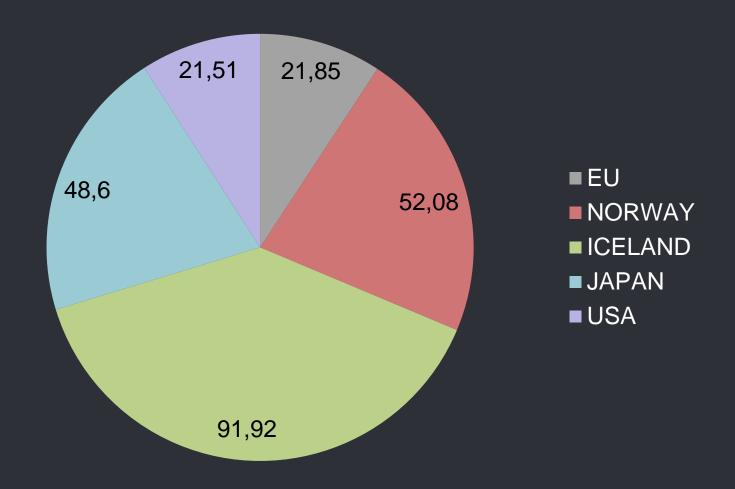
In 2014 the fish consumption per capita was 25,5 kg/ year

Tuna, Cod, Salmon: most consumed species

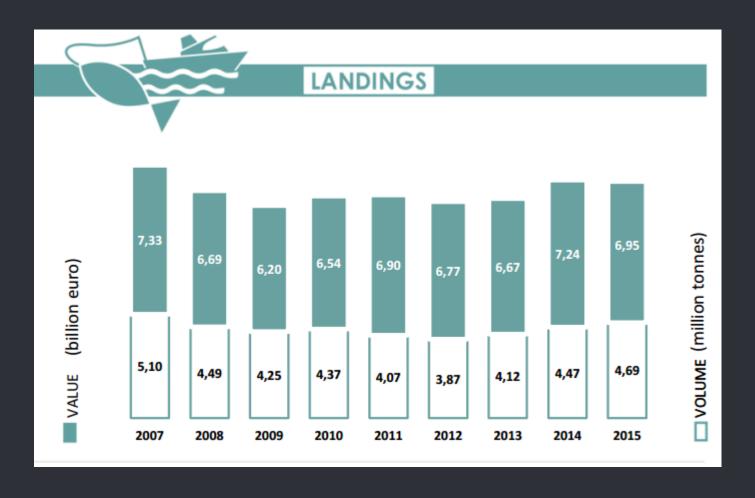
## Fish, seafood consumption per capita in the EU



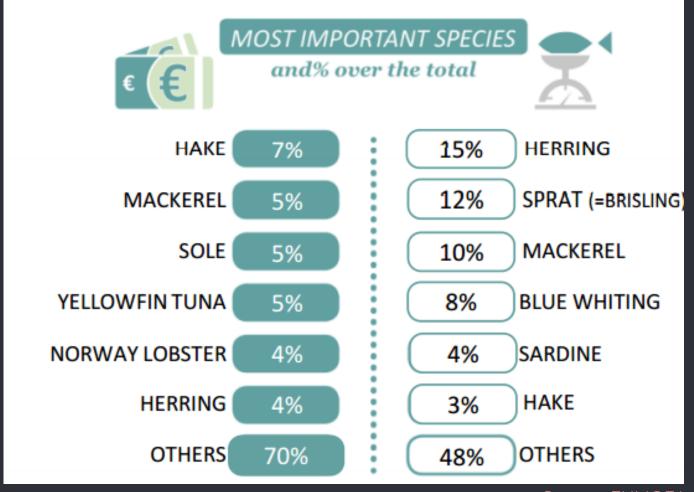
## Fish Consumption Comparative (2013) KG/per capita/year



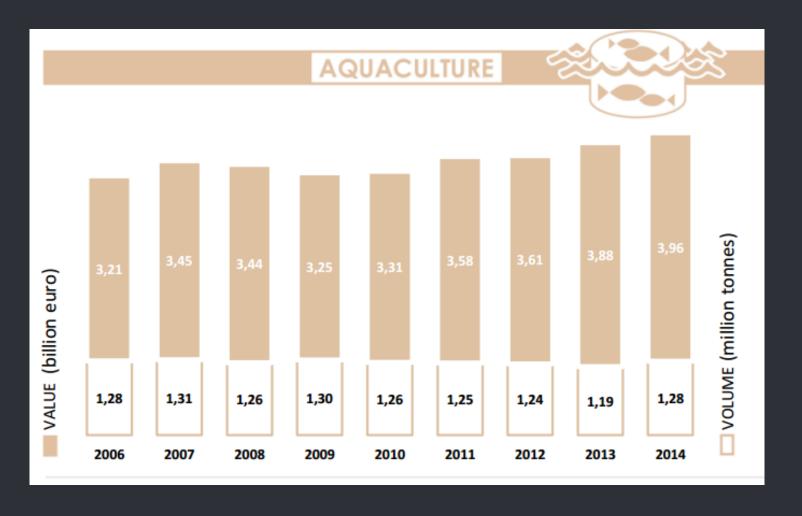
### EU Production: Landings



### **EU Production: Landings**



### EU Production: Aquaculture



### EU Production: Aquaculture



### **IMPORTS:** The Figures

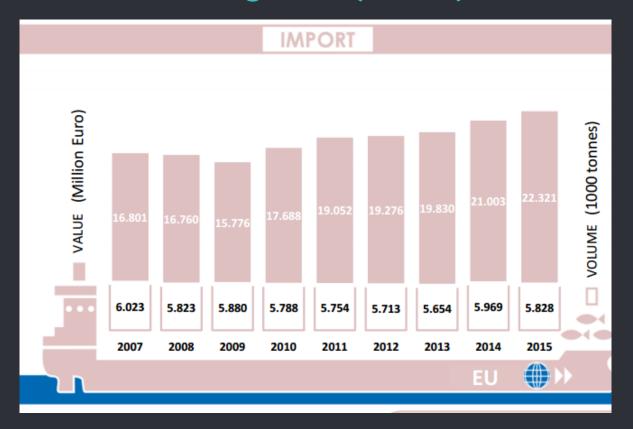
Fish alone represents almost 20% of the overall EUR 120 billion worth of food products imported by the EU.

Shrimps, tuna, whitefish and fish-meal are the most imported products

Norway, China and Iceland are the largest EU suppliers

Source: EUMOFA

#### IMPORTS: The Figures (value)



#### MAIN IMPORTERS

Norway: 24%

China: 7%

Iceland: 5%

#### MAIN PRODUCTS IMPORTED

Salmon: 19%

Cod: 10%

Tropical Shrimp: 9%

### **EXPORTS:** The Figures

- In 2015, the EU exports value rose to EUR 4,5 billion, the highest amount ever registered
- Intra-EU exports were 4 times higher than exports to extra-EU countries (EUR 22,5 billion)

Spain, Denmark and UK are the largest EU exporters in terms of volume. Netherlands, Spain and Denmark, in terms of value.

#### EXPORTS: The Figures (value)



#### MAIN DESTINATION

USA: 12%

Norway: 10%

Switzerland: 9%

#### MAIN PRODUCTS EXPORTED

Salmon: 13%

Fishmeal: 7%

Mackerel: 6%

## <sup>2</sup> MAC Objectives

To contribute to the development of the EU Market of fishery and aquaculture products by preparing and providing advice to the EC and other relevant institutions.

In particular,

- 1. Facilitating the CFP implementation.
- 2. Contributing to the evaluation of the Control Regulation and to the improvement of the implementation of IUU Regulation.
- 3. Achieving a better understanding of the markets for aquaculture and fishery products to ensure a coherent common organisation of the market.

## MAC Structure

#### MAC STRUCTURE

#### General Assembly

#### **Executive Committee**

60 members from 13 Member States

25 seats, 18 members:

•8 NGOs

A) 60% Representatives of Value Supply Chain:

•52 Sector

B) Environmental or development
NGOs and consumers

#### **Working Groups**

WG1: EU Production

WG2: EU Market

WG3: EU control and sanitary issues, consumer rules

## MAC Work Programme

## Working Group 1 EU Production

- •Common Markets Organisation and the European Maritime and Fisheries Fund (2014-2020)
- Evaluation of first sale trends
- •Impact of recovery plans on markets
- •No-commercialization of undersized fish/juveniles in the context of new technical measures regulation and discard ban implementation.
- Promotion and competitiveness of products

## Working Group 2 EU Markets

- Supply (annual status and trends)
- •Trade with third countries: Community Custom Code, General System of Preferences (GSP), Free Trade Agreements, Economic Partnership Agreements, World Trade Organisation
- •Monitoring of community imports and tariff situation, regulation of suspension and tariff quotas for fishery and aquaculture products
- •Promoting social and environmental aspects of the international trade in fishery and aquaculture products.
- •Analysis of consumption trends
- •Price developments 'from sea to table' (from the fisherman to the consumer)
- Studying market efficiency and diversity in the Member States, inter alia, using data from EUMOFA.
- •Effects of the IUU regulation on the market

## Working Group 3: EU control and sanitary issues, consumer rules

- Labelling issues
- Voluntary information on fish products
- Hygiene Regulation implementation
- •Relevant contaminants legislation; additives and residues issues
- •Traceability of seafood products
- Food fraud
- olmplementation of IUU Regulation-issues other than tackled by WG2
- Possible revision and implementation of the Control Regulation when related to trade and markets

# Becoming a Member

#### STEPS TO BECOME A MEMBER

- 1. Fill in the application form provided by the Secretariat of the MAC
- 2. Endorsement by the Member State concerned

Art, 3.3 Delegated Regulation (EU) 2015/242 The Member States concerned shall determine whether the application is signed by representative sector organisations and other interest groups"

- 3. Endorsement by Executive Committee
- 4. Settle the membership fee

Thanks!

### ANY QUESTIONS?

secretary@marketac.eu